



**We make clothing fit better.**

***Solving Fashion's Most Expensive  
Problem With Sizing***

**Sara Canali x IACDE Italia 17.7.2025**  
Market Development Director Italy, CH



# Size matters

**Alvanon's data-driven sizing solutions create consistency across the entire apparel lifecycle, from design and manufacturing to e-commerce and retail.**

From digital tools to physical standards, body data, and consumer analytics, we help brands ensure every garment is sized as intended—reducing production cost, improving brand efficiency, and building lasting customer trust.



Alvanon Global Offices



Alvanon Fit Studios



Fit strategies for

**+250**

Global brands

Developed

**+10.000**

Fit and sizing standards

DATA & RESEARCH

+2M

of body scans worldwide

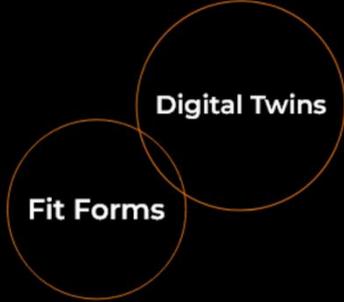
**Posture, shape and size by gender, age, location and ethnicity**

Data is aggregated and analyzed to **quantify target customer** size, shape and stature

We also use anthropometrical studies from governments and universities World Health Organization data

# SIZING INTELLIGENCE ECOSYSTEM

## Alvaforms



## Bespoke Consulting



Fit Services

Webinars

Workshops

Custom Trainings

## Body Intelligence



MyAlva

Alvanon Analytics Platform



## PHYSICAL AND DIGITAL TOOLS

**AlvaForms:** Standardized, data-driven dress forms for accurate fit development.



### 25+ INTERNATIONAL STANDARDS FOR WOMEN, MEN, CHILDREN

European, North American and Chinese Standard update in 2020 & 2021

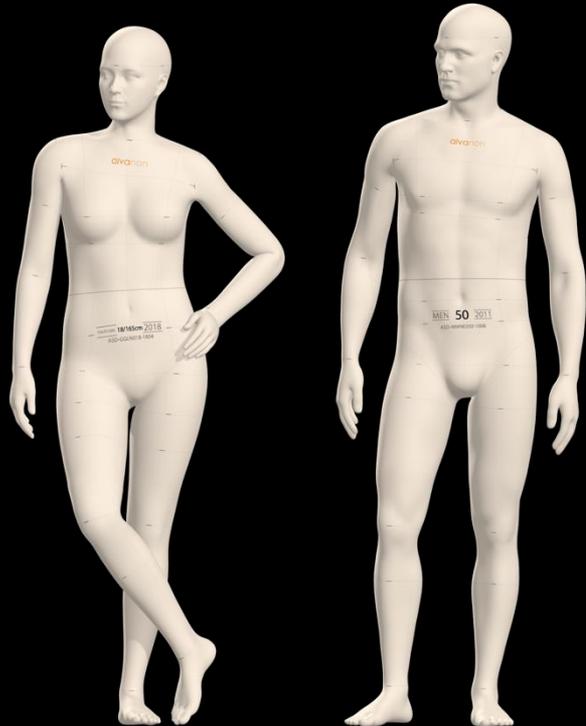
New 2023: European Women Plus size

### CUSTOMIZED ALVAFORMS

Tailored AlvaForm based on specific brand and market needs

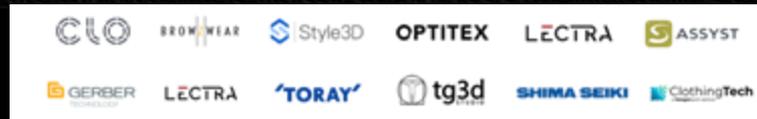
# PHYSICAL AND **DIGITAL TOOLS**

**3D Digital Avatars:** Virtual twins that integrate seamlessly with all 3D softwares and PLMS



## **ALVANON BODY PLATFORM:**

Cloud-based with more than 6000+ virtual Alvaforms



# ***VIRTUAL ALVAFORM***



- bone structure
- muscle definition

## WE'VE WORKED WITH..

MASCOT®  
WORKWEAR



HH  
work|wear



INDITEX

BOSS  
HUGO BOSS



M&S

patagonia



POLO  
RALPH LAUREN

alexanderwang

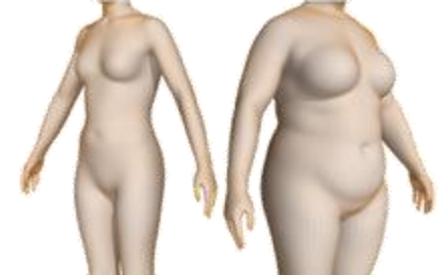
LOEWE

All brands have a problem in common

**COMFORT AND SAFETY ISSUES**



**INCONSISTENCY  
IN SUPPLY CHAIN**



**MISSING  
KNOWLEDGE OF BODY SHAPES**



**CONFUSION WITHIN YOUR  
ORGANIZATION**



**HIGH RETURN RATES**



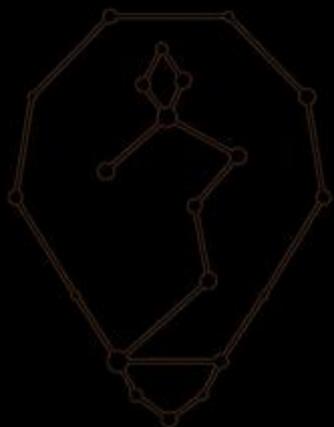
**UNSOLD SIZES  
=  
WASTE**



**UNCERTAINTY  
WHEN EXPANDING TO NEW  
MARKETS**



**CUSTOMERS CHOOSE  
THE WRONG SIZE**



alvanon  
BODY AI

**BODY AI**

**OPTIMIZE**  
FIT AND SIZING

**CAPTURE**  
CUSTOMER BODIES



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BODY AI

**ANALYZE**  
CUSTOMER DATA

**CAPTURE**  
CUSTOMER BODIES

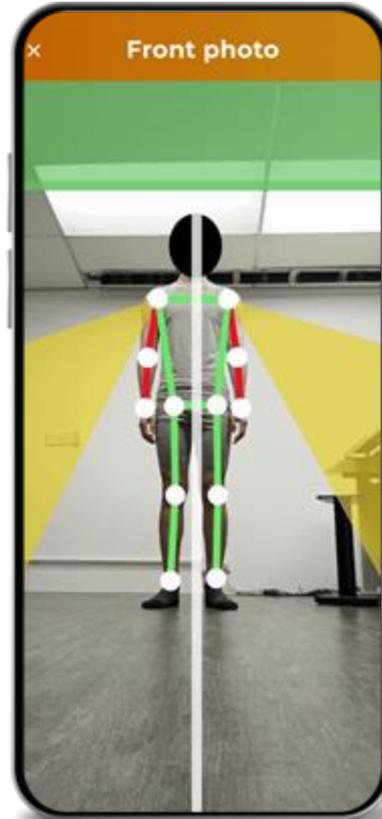


## **MY ALVA: THE CONSUMER FACING APP**

Able to build an accurate avatar of every person from measurements or photos and provide the best fit and size recommendations



**SELF SELECTION  
METHOD**



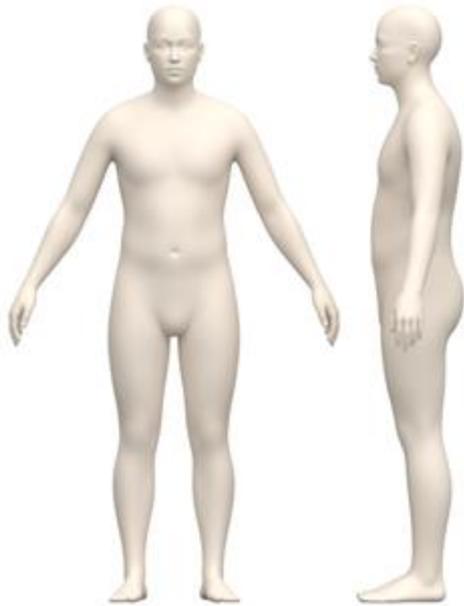
**SCAN MY BODY  
METHOD**



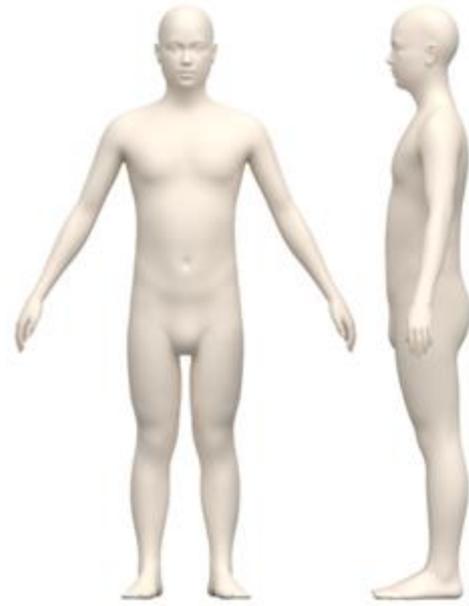
**UNIQUE AVATAR  
GENERATED**



**CONSUMER**



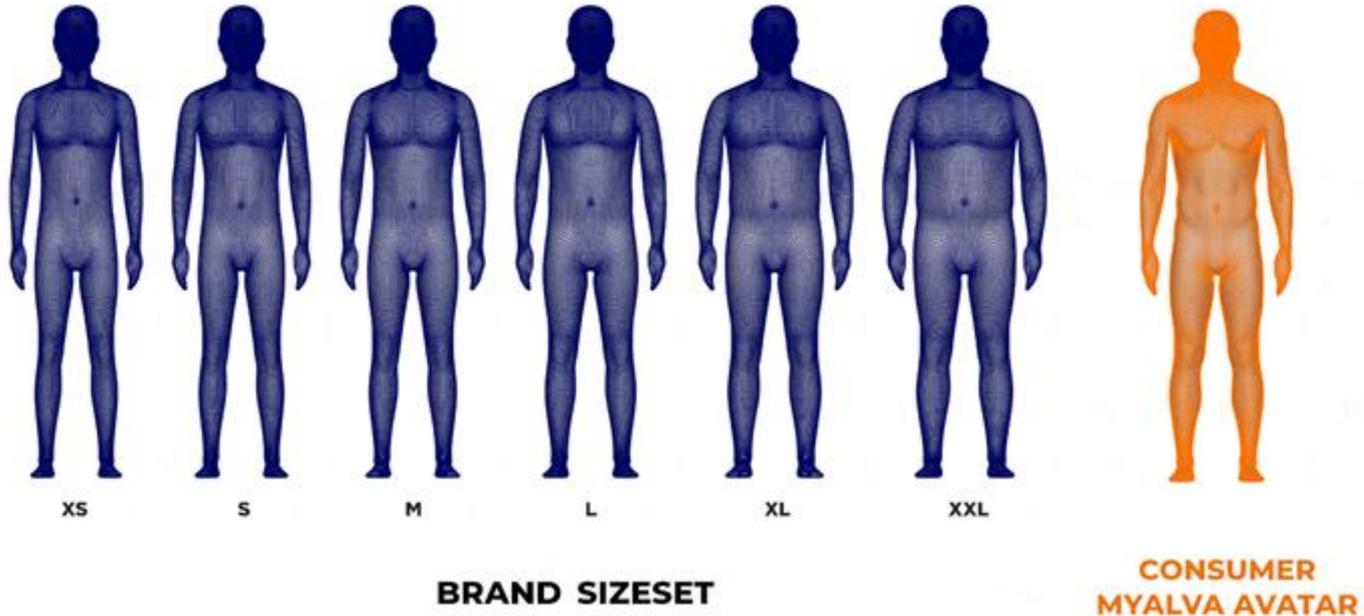
**SELF SELECTION  
AVATAR**



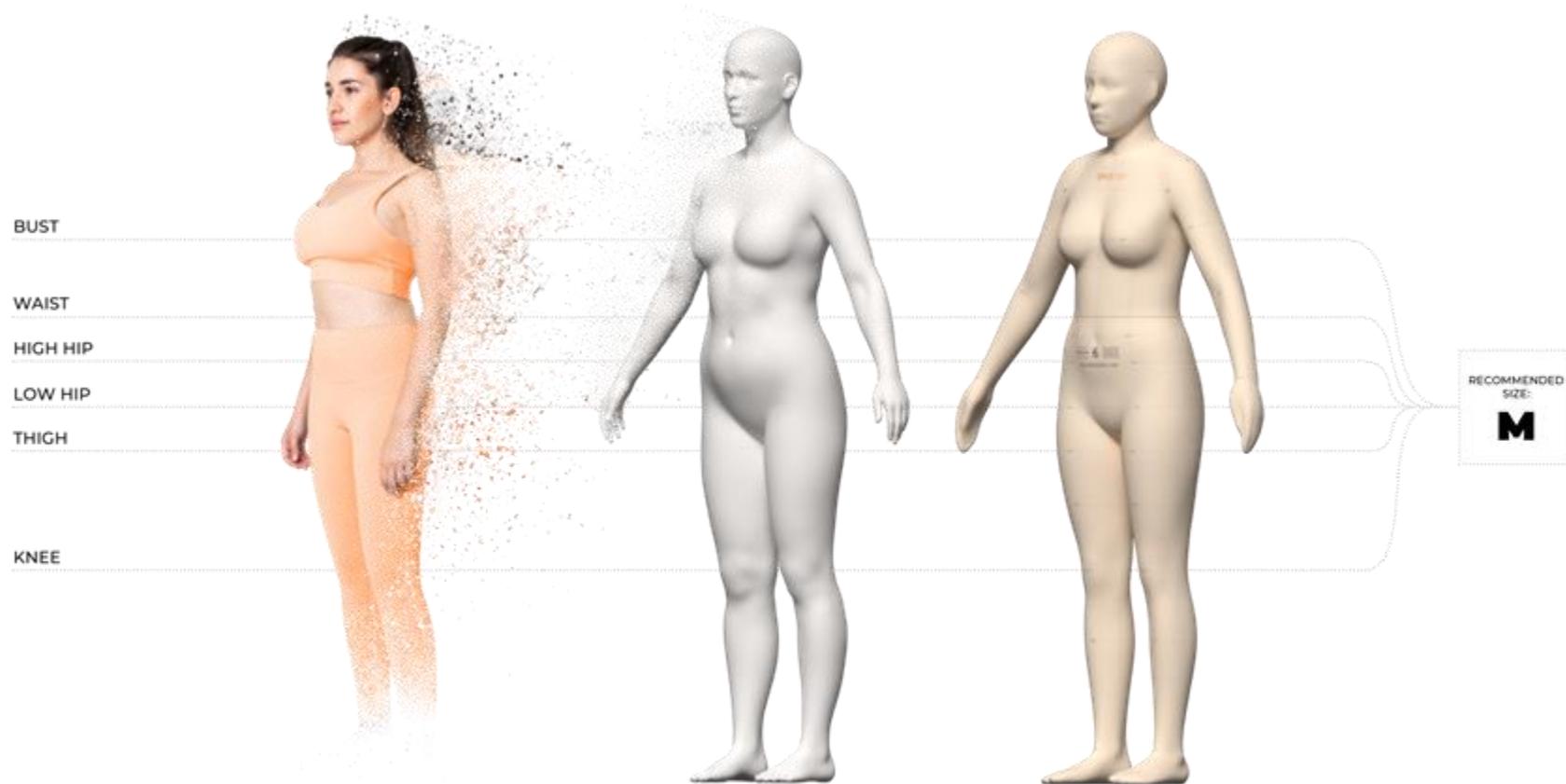
**SCANNED  
AVATAR**

# Vertices To Vertices Matching

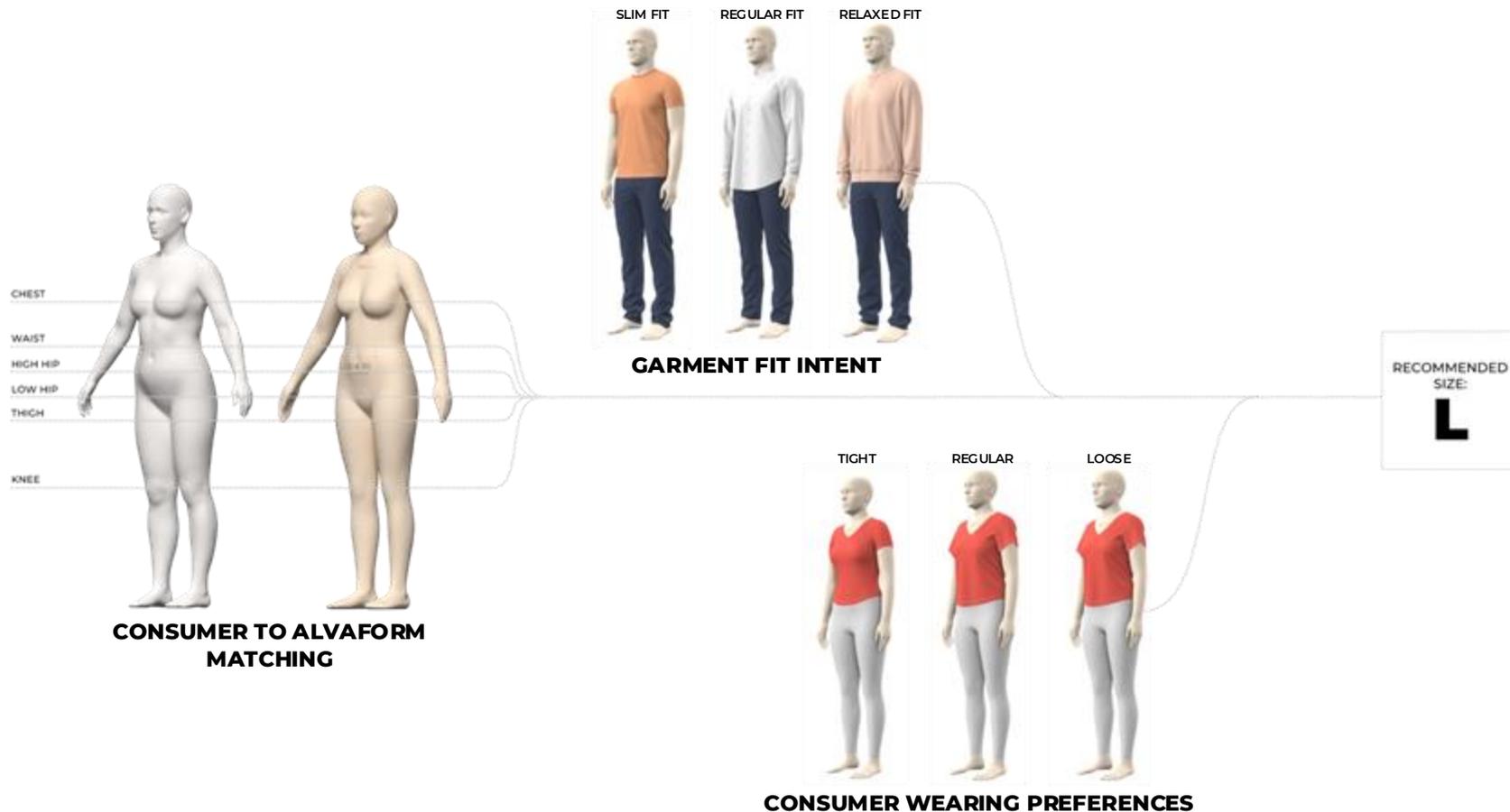
MOST DIRECT AND ACCURATE METHOD TO MATCH FIT AND SIZING OF CONSUMER TO CLOTHING



# Matching Consumer Bodies To The Industry Fit Standard, Alvaforms



# Vertices To Vertices Body Matching, Combined With Fit Intent & Wearing Preference Delivers An Accurate Recommendation





## Overview

All Body Data Size Recommended Body Data

FILTER

Gender: Female

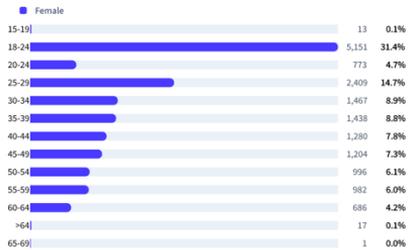
### Ethnicity

Total	Black	Asian	White	Hispanic
16,417	1,620 9.9%	4,570 27.8%	8,332 50.8%	1,895 11.5%

### Gender & Age



Female  
16,417 (100.0%)



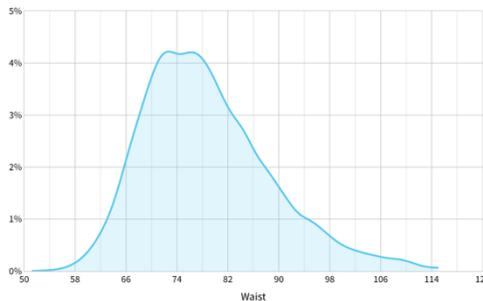
## Body Measurements

Measurement unit **CM** INCH Weight unit **KG** LBS

IN-DEPTH ANALYSIS

### Body Data Distribution

Across Shoulder Bust/Chest Under Bust/Pecs **Waist** Low Hip Inseam Arm Length Thigh Calf Bicep Height BWD/CWD LHWd



	Avg.	Mode
Across Shoulder	38.68	38.52
Bust/Chest	93.25	88.59
Under Bust/Pecs	78.13	75.54
Waist	79.00	72.73
Low Hip	98.80	94.93
Inseam	74.06	74.24
Arm Length	53.69	55.12
Thigh	56.10	54.74
Calf	34.72	34.59
Bicep	27.22	27.67
Height	163.76	163.09
Weight	62.31	58.11
BWD/CWD	14.25	14.73
LHWd	19.81	19.75

## Locations



	United States	4,515	28.0%
	China	1,800	11.2%
	Japan	1,571	9.7%
	Spain	1,353	8.4%
	Canada	1,300	8.1%

VIEW ALL

## Market Coverage

X Measurement

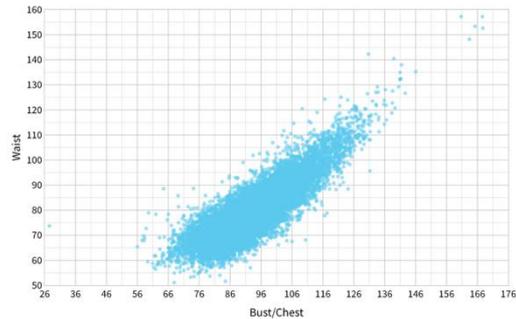
Y Measurement

Standard

Sizeset

Bust/Chest

Waist



Customer Body Measurement

	Bust/Chest	Waist
Avg.	93.25	79.00
Mode	88.59	72.73



- Increase Sales and Conversion

- Reduce Returns

- Generate Avatars of Customers

**CAPTURE**  
CUSTOMER BODIES

- Enhance Product Sizing and Fit

- Unlock New Sizing/Fit Opportunities

- Improve Sizing Mix, Increase Sell-through



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ANALYTICS PLATFORM

**OPTIMIZE**  
FIT AND SIZING



**alvanon**  
BODY AI

**ANALYZE**  
CUSTOMER DATA

- Implement Better Fit Standards in All Sizes

- Implement Pattern Blocks for Fit Consistency

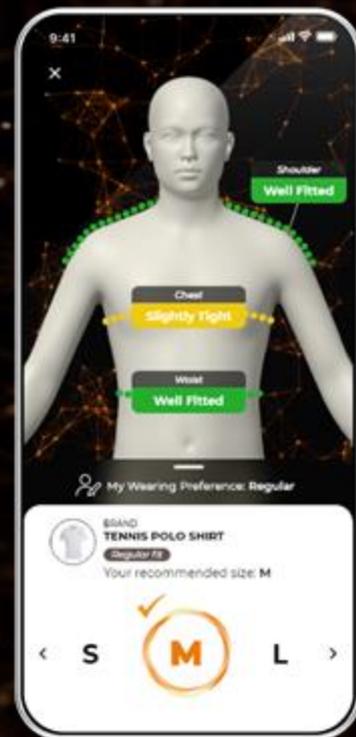
- Implement SOPs for Supply Chain Alignment



# Look Into The Future With Real Time Virtual Fitting Rooms



# MyAlva – LIVE SHOWCASE





**We make clothing fit better.**

**Sara Canali**  
**Market Development I + CH**

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